

Approved Suppliers for VA Statement of Work (SOW) Network

As part of the IT Contingent Labor (ITCL) contract with the Virginia Information Technology Agency (VITA), Computer Aid, Inc. (CAI) annually performs an in-depth evaluation of suppliers to determine which firms can be relied upon to successfully complete SOW projects through the Contract. The list below shows the firms that are currently approved to compete for fixed price, deliverable-based projects under \$2 million. Each firm's financial tier is shown and their approved specialty areas are marked by X's.

| VENDOR | SWaM? | TIER | SPECIALTY AREA | | | | | | | | | | | | | | |
|--|-------|------|----------------|-----------------------|--------------------|-----------------------|------------------------|-------------------------|------------------------|-----|----------------------|-------------------|-----------------------|-------------|----------------------|--------------------|------|
| | | | App Dev | Back Office Solutions | Bus Cont. Planning | Business Intelligence | Bus Process Reengineer | Enterprise Architecture | Enterprise Content Mgt | GIS | Information Security | IT Infrastructure | IT Strategic Planning | Project Mgt | Public Safety Commun | Radio Eng Services | IV&V |
| 3Sixty Holdings, LLC dba AIS Network | Yes | 1 | X | | | | | | | | X | X | | | | | |
| Accenture | | 3 | X | X | X | X | X | X | X | | X | X | X | X | | | |
| Aecom | | 3 | | | | | | | | X | | X | X | | X | X | |
| Aeon Nexus Corporation | | 2 | X | | | X | | | | | | | | | | | |
| AKA Enterprise Solutions | | 2 | X | X | | X | | X | | | X | | X | | | | |
| APEX Systems, Inc. | | 1 | X | | | X | | | | | X | | X | | | | |
| Application Software Technology Corporation | | 3 | X | X | | X | | X | X | | | | | | | | |
| Applied Geographics | | 2 | X | | | | | | | X | | X | | | | | |
| Assura, Inc. | Yes | 2 | | | X | | | | | | X | | | | | | |
| Astyra | Yes | 1 | X | | | | | | | | X | | | | | | |
| Asysco | | 1 | X | | | | | | | | | | | | | | |
| B2B Solutions | Yes | 1 | X | | | | | | | | X | X | | | | | |
| BranCore Technologies | Yes | 1 | X | | | | | | X | | | | | | | | |
| BuddoBot Inc. | | 1 | | | | | | | | | X | | | | | | |
| CapTech | | 3 | X | | | X | X | X | X | | X | | X | X | | | |
| Celerity IT | | 3 | X | | | | | | X | | | | | | | | |
| CGI | | 3 | X | X | X | X | X | X | X | X | X | X | X | X | | | |
| CIBER Inc. | | 3 | X | | | X | | X | X | | | | X | X | | | |
| Cirdan Group | Yes | 1 | | | | | X | | | | | | X | X | | | X |
| Conduent | | 3 | X | | | | | | | | | | | | | | |
| Core Consulting | Yes | 1 | X | | | X | | | | | X | X | X | | | | |
| Creative Information Technology, Inc. | | 1 | X | | | X | | | X | | | | | | | | |
| CSG Government Solutions | | 3 | | | | X | X | | | | | X | X | | | | X |
| Data Concepts | Yes | 2 | X | | | | | | X | | | | | | | | |
| DATA Inc. | Yes | 2 | X | | | | | | | | | | | | | | |
| Daybreak IT Solutions | Yes | 1 | X | | | | | | | | | | | | | | |
| DB Driven.net LLC | | 2 | X | | | X | | | | | X | | | | | | |
| Delasoft, Inc. | Yes | 1 | X | | | | | | X | | | | | | | | |
| Deloitte Consulting LLP | | 3 | X | X | X | X | X | X | X | X | X | X | X | X | X | X | X |
| Diverse Lynx | | 1 | X | | | | | | | | | | | | | | |
| Dixon Hughes Goodman LLP | | 3 | | | X | | X | | | | X | | X | | | | X |
| Document Access Systems | | 1 | X | | | | | | X | | | | | | | | |
| Dominion Digital dba Singlestone Consulting | Yes | 3 | X | X | | | X | X | X | | | X | X | | | | |
| Eiden Sytems Corporation | | 2 | X | | X | | | X | X | | X | X | X | | | | |
| Eliassen Group | | 2 | | | | | | | | | | | X | | | | |
| Ennas Technology Integration Systems, Inc. dba Entec Systems | Yes | 1 | | | | | | | | | X | | | | | | |
| ePlus Technology, Inc. | | 3 | | | | | | X | | X | X | X | X | X | | | |
| Ernst and Young LLP | | 3 | X | X | X | X | X | X | | X | X | X | X | | | | X |
| ETELIC INC. | Yes | 1 | X | | | X | X | X | | | | | X | | | | |
| Expéris | | 3 | X | X | X | X | X | | X | | | | X | | | | |
| Forsyte IT Solutions | | 1 | | | | | | | | | X | | | | | | |
| Fugro Geospatial Inc. | | 2 | | | | | | | X | | | | | | | | |
| GeoDecisions | | 3 | X | | X | | | | X | | | X | | | | | |

Approved Suppliers for VA Statement of Work (SOW) Network (cont.)

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|---|-------|------|----------------|-----------------------|--------------------|-----------------------|------------------------|-------------------------|------------------------|-----|----------------------|-------------------|-----------------------|-------------|----------------------|--------------------|------|---|
| | | | App Dev | Back Office Solutions | Bus Cont. Planning | Business Intelligence | Bus Process Reengineer | Enterprise Architecture | Enterprise Content Mgt | GIS | Information Security | IT Infrastructure | IT Strategic Planning | Project Mgt | Public Safety Commun | Radio Eng Services | IV&V | |
| Grant Thornton LLP | | 3 | | | | X | X | | | | | | | | | | | X |
| Hurt & Proffitt, Inc. | Yes | 1 | | | | | | | X | | | | | | | | | |
| HyperGen, Inc. | | 1 | X | X | | | | | | | X | | X | | | | | |
| Impact Makers | Yes | 3 | X | | X | X | X | | | | X | X | X | | | | | X |
| INFIAN LLC | Yes | 2 | | | | | | | | | X | | | | | | | |
| Infosys Publics Services, Inc. | | 3 | X | | | X | X | X | | | | | X | | | | | |
| Insight Global, LLC | | 2 | X | | | | | | | | X | | | | | | | |
| Inspired Data Solutions | | 1 | | | | | X | X | | | X | X | | X | X | | | |
| Institute for Data Research, Inc. (Data Blueprint) | Yes | 1 | X | | | X | | X | | | | X | X | | | | | |
| Integrity Consulting Solutions | | 2 | | | X | | | X | | | X | | X | X | X | | | X |
| International Consulting Acquisition Corp. (ICAC) d/b/a ISG Public Sector | | 3 | | X | | | | X | | | | X | | | | | | X |
| International Consulting Services, LLC | Yes | 1 | | | | | | | | | | X | X | | | | | X |
| iQuasar LLC | Yes | 1 | X | X | | X | X | | | | | | X | | | | | |
| iWorks Corporation | | 2 | X | | | | | | | | | | X | | | | | |
| JMT Technology Group | | 3 | X | | | | X | | X | | | | X | | | | | |
| Kimble Associates | | 1 | | | | | | | | | X | | | | | | | |
| LanceSoft, Inc. | Yes | 3 | X | | | X | | | X | | X | | X | | | | | |
| LeGrande Technical and Social Services, LLC (The Digital Decision) | Yes | 1 | | | | | | | | | | X | X | X | | | | |
| MERP Systems Inc | Yes | 1 | X | | | | | | | | | | | | | | | |
| Michael Baker Jr., Inc. | | 3 | X | | | | | | X | | | | | X | | | | |
| Mission Critical Partners, Inc. | | 2 | | | | | | | | | X | X | | X | X | | | |
| Modern Systems | | 2 | | X | | | | | | | | | | | | | | |
| Morgan Franklin Consulting | | 3 | | X | | X | X | | | | X | | X | | | | | X |
| Networking Technologies and Support, Inc. | Yes | 2 | | | | | | | | | X | X | | | | | | |
| NTT Data | | 3 | X | X | | X | | X | | | X | X | X | X | | | | X |
| Open Roads | | 3 | X | | | | | | | | X | | | | | | | |
| Performa Software USA, Inc. | | 1 | X | | | | | | | | | | | | | | | |
| Planet Technologies | | 3 | X | X | | X | | | X | | X | | | | | | | |
| Powersolv, Inc. | | 1 | X | | | X | | | | | | | | | | | | |
| Presidio Networked Solutions LLC | | 3 | | | | | | X | | | X | X | X | | X | | | |
| Project Performance Company, LLC | | 2 | X | | | | | X | | | X | | X | | | | | |
| Projility | | 2 | X | | | | | | | | | | X | | | | | |
| Public Knowledge LLC | | 2 | | | | | | | | | | | X | | | | | X |
| Pyramid Consulting | | 2 | X | | | | | | | | | | | | | | | |
| Quantum Spatial Solutions | | 3 | X | | | | | | X | | | | X | | | | | |
| RADGOV | | 1 | X | | | | | | | | | | | | | | | |
| Red Salsa | Yes | 1 | X | | | | | | | | | | | | | | | |
| RICOH USA, Inc. | | 2 | | X | | | X | | | | X | | | | | | | |
| RPI Group, Inc. | Yes | 1 | | | | | | | | X | X | | | | | | | |
| Sahasra Technologies Corp. dba STLogics | | 1 | | | | X | | X | | | | | | | | | | |
| Sitevision | | 1 | X | | | | | | X | X | | | | | | | | |
| SLAIT Consulting | | 3 | | | X | | | X | | X | X | X | X | | | | | |
| Speridian Technologies | | 3 | | | | | | | | | X | | | | | | | |
| Spy Pond Partners | Yes | 2 | X | | | X | X | | X | | | X | | | | | | |
| Stefanini | | 3 | X | | | X | | | X | | X | | | | | | | |
| Summit Information Solutions | Yes | 2 | X | | | | X | | | | | | | | | | | |
| SyCom Technologies | Yes | 3 | | | | | | X | | | X | X | X | | | | | |
| TechDynamism | Yes | 1 | X | | | X | | | | | | X | | | | | | |
| Techhead | Yes | 1 | X | | | | | | | | | | X | | | | | |

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| TEKSystems | | 3 | X | | | X | | | X | | X | X | | | | | |
| Telaforce LLC | | 2 | X | | | X | | | | | X | X | | | | | |
| Televate LLC | | 2 | | | | | | | | X | | | | | X | X | |
| The IQ Business Group Inc. | | 2 | X | | | | | | X | | | | X | | | | |
| The North Highland Company | | 3 | | | X | X | X | X | X | | X | X | X | X | | | X |
| The Sanborn Map Company | | 3 | | | | | | | | X | | | | | | | |
| THincIT LLC | | 2 | X | | | X | | | X | | | | | | | | |
| Thought Logic | | 3 | | | X | X | X | | | | X | | X | X | | | |
| Timmons Group | | 3 | X | | | X | | | X | | X | X | | X | | | |
| TowerStrides, Inc. | Yes | 1 | X | | | | | | | | X | | | X | | | |
| Tri-Force Consulting Services | | 1 | X | | | X | | | | | | | | X | | | |
| TSI VA, LLC | Yes | 1 | X | | | | | | X | | | X | | | | | |
| U.S. Information Technologies Corporation | | 3 | X | | X | X | | | | | X | X | | | | | |
| UDig, LLC | Yes | 2 | X | | | X | | | X | | | | | | | | |
| Universal Adaptive Consulting Services, Inc. | Yes | 1 | | | | | | | | | X | X | | | | | |
| Uptime Solutions Professional Services Group Inc. | Yes | 2 | | | | | | | X | | X | X | | | | | |
| Vaco Technology | | 1 | X | | | | | | | | X | X | | | | | |
| Vert Mobile | | 1 | X | | | | | | | | | | | | | | |
| vTech Solution Inc | | 1 | X | | | | | | | | | | | | | | |
| Weris | Yes | 1 | X | | | | | | | | | | X | X | | | |
| West Cary Group | Yes | 1 | X | | | | | | | | | | | | | | |
| Worldgate, LLC | Yes | 1 | | | | X | | | | | | | | X | | | |
| Worldview Solutions Inc. | Yes | 3 | X | | | | | | | X | | | X | | | | |
| Xcelerate Solutions | | 3 | X | X | | | | X | X | | X | | X | X | | | |

Overview of Annual Qualification and Enrollment Process

1. CAI has developed a standardized questionnaire that focuses on the following four key areas:
 - **Company Information** such as years in business, certifications, D&B score, etc.
 - **Financial Information** based on financial statements and legal actions
 - **Personnel Details** such as number of staff, placements, training programs, turnover, experience in deliverables-based work, etc.
 - **Firm Experience** in the following 15 specialty areas:

| SPECIALTY AREAS | | |
|------------------------------|---------------------------------|------------------------------|
| Application Development | Back Office Solutions | Business Continuity Planning |
| Business Intelligence | Business Process Re-engineering | Enterprise Architecture |
| Enterprise Content Mgmt. | GIS | Information Security |
| IT Infrastructure | IT Strategic Planning | Project Management |
| Public Safety Communications | Radio Engineering Services | IV&V |

The questionnaire was created by leveraging CAI’s experience as an information technology services firm familiar with managing projects of various size and scope, industry practice surveys, procurement research, and legal and financial subject matter experts. The questionnaire design allows for a fair and objective evaluation process in which all suppliers are given equal consideration.

2. CAI sends out the questionnaire to current SOW suppliers, as well as those who communicate an interest in becoming an SOW supplier.
3. Suppliers are given one month to respond to the questionnaire. During that time, CAI Account Managers (AMs) respond to supplier questions and review submissions for completeness. If any information is missing from a firm’s response, the firm is an opportunity to provide the necessary information.
4. The responses are reviewed by CAI’s evaluation team. Firms are scored on the four criteria above, resulting in an initial list of qualified suppliers.
5. CAI then uses a tiering structure based on the firms’ project experience and financial capacity. Tier 1 firms are pre-qualified to respond to Statements of Requirement (SORs) with estimated budgets up to \$300K; Tier 2 firms are pre-qualified to respond to SORs up to \$800K; and Tier 3 firms are pre-qualified to respond to SORs up to \$2M.
6. The initial list of qualified suppliers is then reviewed for overall consistency of evaluation and compliance to the Commonwealth’s procurement history.
7. CAI completes its comprehensive evaluation and determines the final list of suppliers that will be able to compete for the chance to provide SOW solutions under the ITCL contract.